

CONFERENCE CD-ROM

The Beverly Hilton, October 20-22, 2004



Real Estate In the Single-Digit Return Environment

This CD-Rom includes all available oral presentations and graphics used during the conference.

- **Welcoming Remarks:**
Dennis Martin; Gloria Gil; Greg Moran
- **General Session:** *Should pension funds invest in real estate today?* **Andre Perold**
- **General Session:** *Wall Street Week*
Moderator: Ron Insana
Panelists: Clifford E. Lai; Kevin Bannon; Ken Whitney; Jane Buchan
- **General Session:** *Real Estate in a Single-Digit Return Environment* Moderator: Wylie Greig
Panelists: Ken Rosen; S. Michael Gilberto; Jonathan Litt
- **General Session:** *Town Hall Meeting*
Referees: Mary Ludgin; Jacques Gordon
- **General Session:** *A panel of CIOs share their thoughts on the role of real estate in a multiasset institutional portfolio in today's single digit return environment*
Moderator: Kevin Lynch
Panelists: Mark Anson; Pam Campbell; Nathan E. Fischer; David Russ; Michael Ross
- **Session 1: European Market Overview**
Facilitator: *Wylie Greig*
An overview of European economies: *Eric Chaney*
An overview of European real estate performance - towards a pan-European Index *Ian Cullen*
Forecasting Europe - its economies and property markets: *Nick Tyrrell*
Pursuing investment opportunities in Europe: *Jeff Jacobson*
Panel Discussion
- **Session 2: Comparing European Markets**
Facilitator: *Will McIntosh*
A comparison of European Markets - Sectors: *Graham Hill*
A comparison of European Markets - Markets: *Richard Plummer*
A comparison of European Markets - Yields and leases: *Paul Kennedy*
A comparison of European Markets - vehicles, managers and mandates *Andrew Baum*
Panel discussion with all speakers, plus questions from The audience
- **Luncheon and Closing of Conference:** Ian Cullen

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